



Listing Input Form: Business Opportunity

All required fields are indicated with an asterisk *

1. BASICS

Listing Information:

*Price: \$ _____

Low Range Price:
\$ _____

*Listing Type:

- Exclusive Agency
- Exclusive Right with Exception
- Exclusive Right To Sells
- Net
- Open
- Probate

*Service Type:

- Full service
- Limited Service
- Entry Only

Address Information:

*Street #: _____ Street Direction: _____ *Street Name: _____ Street Suffix: _____

*Area:(see attached list): _____ *County: _____

*City: _____ *State: _____ *Zip: _____

*Cross Street: _____ *Thomas Guide Number: _____

Other:

Motivation For Selling: _____

Want: _____

2. Features:

*Terms:

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> All Inclusive Trust Deed | <input type="checkbox"/> Contract | <input type="checkbox"/> Owner Will Carry | <input type="checkbox"/> Trade |
| <input type="checkbox"/> Cal Vet Loan | <input type="checkbox"/> Exchange | <input type="checkbox"/> Real Estate Owned | <input type="checkbox"/> Trust Conveyance |
| <input type="checkbox"/> Cash | <input type="checkbox"/> Fannie Mae | <input type="checkbox"/> FHA Loan | <input type="checkbox"/> VA Loan |
| <input type="checkbox"/> Cash To Existing Loan | <input type="checkbox"/> Freddie Mac | <input type="checkbox"/> Short Pay/Subject to Lender | <input type="checkbox"/> VA No Loan |
| <input type="checkbox"/> Cash to New Loan | <input type="checkbox"/> Lease Option | <input type="checkbox"/> Subject To Court | <input type="checkbox"/> VA No No Loan |
| | <input type="checkbox"/> Owner May Carry | <input type="checkbox"/> Subject To Other | |
| | | <input type="checkbox"/> Submit | |

Property Description: The Property Description shall be used to describe the property. Physical and aesthetic characteristics of the property only. All text must be entered in the English language ONLY. The following are not allowed to appear in Property Desc.: Gate/Alarm Codes Lock box Combo, FSBO, Vacant, E-mail Addresses, Website Addresses, Phone Numbers, Agent, assistant, co-list or owner names, any language that violates Fair Housing/HUD guidelines.

Virtual Tour: The Virtual Tour field shall contain ONLY a live link to a Virtual Tour of the property. The Virtual Tour may not include such things as: agent/broker photos, agent/broker names, phone numbers, website address, e-mail addresses or advertising other than about the property, No messages or solicitation of any kind. (i.e. <http://www.google.com>).



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3. Additional:

Business Information

Business Type:

- | | | |
|--|--|---|
| <input type="checkbox"/> Automotive/Services Stations | <input type="checkbox"/> Food Services | <input type="checkbox"/> Services - General |
| <input type="checkbox"/> Beauty | <input type="checkbox"/> Gift/Florist/Card Shops | <input type="checkbox"/> Services - Office/Professional |
| <input type="checkbox"/> Coin Operated | <input type="checkbox"/> Liquor Stores | <input type="checkbox"/> Tavern/ Cocktail Lounges |
| <input type="checkbox"/> Convenience Market/ Dairy/Supermarket | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Video |
| <input type="checkbox"/> Distribution/Wholesale | <input type="checkbox"/> Other See Remarks | |
| <input type="checkbox"/> Dry Cleaners | <input type="checkbox"/> Retail | |

Type of Lease:

- Full Service Gross
- Gross
- Modified Gross
- Other
- Percentage
- Triple Net

Monthly Rent: \$ _____ Sqft: _____ Lease/Sqft: _____ Lease Expiry Date: _____

Lease Deposit: \$ _____ Pct Lease: _____ Renewal Option: _____

EQUIPMENT IN RENT: _____

Contracted Lease Equipment: _____

Number of Employees:

Full: _____ Part: _____ Total: _____

Other:

How Long Est.: _____ With Present Owner: _____ Avg Customer Count: _____ Owner Work Hrs/Wk: _____

Owner Train _____ Parking Spaces: _____ Days/Hrs Open: _____

Yes No

Avg Mark Up: _____ Storage Facility: _____ Water: _____
 District Private
 Other Well

4. Balance Sheet:

Financial Information:

Assets

Cash: _____
 Inventory: _____
 Accts Rec: _____
 Equipment: _____
 Leasehold: _____
 Real Est: _____
 Other: _____
 Total: _____

Liabilities:

Accounts Payable: _____
 Accrued Expense: _____
 Long Term: _____
 Total: _____
 Retained Earn: _____

Annual Expense:

Total Rent: _____
 Insurance: _____
 Advertising: _____
 Accounting: _____
 Supplies: _____
 Telephone: _____
 Taxes: _____
 Licenses: _____
 Equipment Rental: _____
 Repairs: _____
 Payroll: _____
 Payroll Tax: _____
 Other: _____
 Other: _____
 Other: _____
 Total Expense: _____

Annual Income Statement:

Gross Sales: _____
 Cost of Sales: _____ -
 Gross Profit: _____ =
 Total Expenses: _____ -
 Net Income: _____ =

Adjustments:

Owner's Salary: _____
 Manager's Salary: _____
 Interest: _____
 Depreciation: _____
 Fringes: _____
 Adjustment: _____
 Adjusted Net Income: _____



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5. Price Includes:

CNTC: _____

Equipment: _____

Lease Value: _____

Goodwill: _____

Licenses: _____

Real Estate: _____

MCA: _____

Inventory: _____

Other 1: _____

Other Description: _____

Other 2: _____

Total Price Includes: _____

6. ROI:

Return On Investment:

Gross Profit: _____

- Total Expenses: _____ + Adjusted Net Income: _____

Cash Flow: _____ / (DP+ CC): _____ = % R.O.I. : _____

Principal: _____ - Debt Service: _____

+ Interest: _____

7. Listing Information: (Continued on Page 4)

*List Date: _____

*Expiration Date: _____

*Selling Office Compensation: _____

*Dual Var/Rate of Commission:

- Call For Information
- No
- See Remarks
- Yes

*Showing Instructions:

- Appointment Only
- Call First
- Call Listing Office
- Direct
- Drive By
- Gate Pass
- Key In Listing Office
- Restricted Access- Call Listing Agent
- See Remarks
- Subject To Inspection

Office Comments: _____



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Owner and Agent Information: (Continued from Page 3)

Owner: Corporation Franchise Partnership S Corporation Sole Proprietor

***List Agent Public ID:** _____

***Email Address 2:** _____

Co-List Agent Public ID: _____

Co-List Agent Name: _____

8. MLS:

***Free Internet Ad:**

- Yes
- No

***Send Address:**

- Yes
- No

Listing Paid:

- Yes
- No

***Photo Information:**

- Map, Sketched, or Photo Submitted
- User Will Upload their Own Photo

Broker Loaded:

- Yes
- No

Photo Notes: _____

AREA (listed in alphabetical order)

601 ALHAMBRA	246 GLEN IVY/ALBER HILL	284 MENTONE	268 REDLANDS
604 ALTADENA	624 GLENDALE-CHEVY CHASE/E. GLENO- AKS	216 MESA GRANDE/BELLA VISTA/MESA HIGHLANDS	272 RIALTO
221 ANZA/AGUANGA/WARNER SPRINGS	626 GLENDALE-NORTHWEST	251 MIRA LOMA/JURUPA VALLEY	252 RIVERSIDE
605 ARCADIA	628 GLENDALE-SOUTH OF 134 FWY	639 MONROVIA	225 ROMOLAND
287 ARROWHEAD AREA	629 GLENDORA	685 MONTCLAIR	651 ROSEMEAD/S. SAN GABRIEL
606 ATWATER	217 GLENOAKS HILLS	674 MONTEBELLO	627 ROSSMOYNE & VERDU WOODLANDS
607 AZUSA	233 GOOD HOPE	679 MONTECITO HEIGHTS	652 ROWLAND HEIGHTS
608 BALDWIN PK/IRWINDALE	266 GRAND TERRACE	676 MONTEREY HILLS	288 RUNNING SPRINGS AREA
263 BANNING/BEAUMONT/CHERRY VALLEY	631 HACIENDA HEIGHTS	641 MONTEREY PARK	220 SAGE
205 BEAR CREEK	223 HEMET/SAN JACINTO	259 MORENO VALLEY	274 SAN BERNARDINO
289 BIG BEAR AREA	276 HIGHLAND	680 MOUNT WASHINGTON	689 SAN DIMAS
265 BLOOMINGTON	632 HIGHLAND PARK	693 MT BALDY	654 SAN GABRIEL
609 BRADBURY	224 HOMELAND	208 MURRIETA EAST	655 SAN MARINO
610 BURBANK	247 TEMESCAL VALLEY	206 MURRIETA WEST	203 SANTA ROSA SOUTH/TENAJA
236 CANYON LAKE	222 IDYLLWILD	678 N. WHITTIER	672 SHADOW HILLS
681 CHINO	633 INDUSTRY/LA PUENTE/VALINDA	250 NORCO	656 SIERRA MADRE
682 CHINO HILLS	634 LA CANADA FLINTRIDGE	642 NORTH HOLLYWOOD	671 SILVER LAKE
683 CLAREMONT	635 LA CRESCENTA/GLENDALE/ MONTROSE & ANNEX	245 LAKE ELSINORE NORTH	657 SO. EL MONTE
273 COLTON	204 LA CRESTA/SANTA ROSA WEST	283 NORTH SAN DIE COUNTY	658 SO. PASADENA
248 CORONA	684 LA VERNE	230 NUEVO/JUNIPER FLATS	228 SUN CITY
215 COUNTRY ROAD	234 LAKE ELSINORE EAST	218 OAKRIDGE RANCHES/TUCALOTA/ VALLEY/GLENOAKS COUNTY	659 SUNLAND/TUJUNGA
614 COVINA	239 LAKE ELSINORE SOUTH	686 ONTARIO	209 TEMECULA NORTH
286 CRESTLINE AREA	673 LAKE VIEW TERRACE	699 OUT OF AREA	211 TEMECULA SOUTH
616 DIAMOND BAR	241 LAKE ELSINORE WEST	213 PALA ROAD/RED HAWK	201 TEMECULA WEST
617 DUARTE	677 LINCOLN HTS	646 PASADENA (NE)	661 TEMPLE CITY
618 EAGLE ROCK	267 LOMA LINDA	645 PASADENA (NW)	690 UPLAND
675 EAST LOS ANGELES/CITY OF COM- MERCE	637 LOS FELIZ	648 PASADENA (SE)	214 VALLE DE LOS CABALLOS/LOMA VISTA
619 EL MONTE	212 LOS RANCHITOS/SANTIA RANCHOS/ CHAPARRAL RANCHOS	647 PASADENA (SW)	668 WALNUT
621 EL SERENO	698 LYTTLE CREEK	229 PERRIS	669 WEST COVINA
264 FONTANA	231 MEAD VALLEY	649 PICO RIVERA	202 WESTSIDE DELUZ/SANDIA/RANCHOS/ SANTA ROSA GROVES
290 FOREST FALLS AREA	242 LAKE ELSINORE NORTHEAST	687 POMONA	670 WHITTIER
219 FRENCH VALLEY	210 MEADOWVIEW	235 QUAIL VALLEY	240 WILDOMAR
232 GAVALIN HILLS	227 MENIFEE	688 RANCHO CUCAMONGA	226 WINCHESTER
623 GLASSEL PARK		285 RECHE CANYON	269 YUCAIPA/CALIMESA
207 GLDEN TRIANGLE/CALIF OAKS			